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## **Company Information**

## **BOARD OF DIRECTORS**

## **CHAIRMAN/CHIEF EXECUTIVE**

Mr. Muhammad Shamim Khan

## MANAGING DIRECTOR

Mr. Nauman Ahmed Khan

## **DIRECTORS**

Mrs. Qaiser Shamim Khan Mr. Adnan Ahmed Khan Ms. Farrah Khan

Ms. Farran Knan Mr. Muhammad Khan

Mr. Muhammad Ashraf Khan Durani (Independent Director)

#### **AUDIT COMMITTEE**

HUMAN RESOURCE & REMUNERATION COMMITTEE

## **CHIEF FINANCIAL OFFICER**

## **COMPANY SECRETARY**

**AUDITORS** 

## **LEGAL ADVISOR**

**BANKERS** 

Mr. Muhammad Ashraf Khan Durani (Chairman) Mrs. Qaiser Shamim Khan (Member) Mr. Adnan Ahmed Khan (Member)

Mr. Muhammad Ashraf Khan Durani (Chairman)
Mr. Muhammad Shamim Khan (Member)
Mr. Adnan Ahmed Khan (Member)

Mr. Hafiz Muhammad Arif

Mr. Wasif Mahmood

M/s. Rahman Sarfaraz Rahim Iqbal Rafiq Chartered Accountants, Lahore

Mr. Shehzad Ata Elahi, Advocate Ch. Altaf Hussain Advocate

Albaraka Bank Pakistan Limited

Allied Bank Limited Askari Bank Limited Bank Al-Habib Limited Bank Alfalah Limited

Dubailslamic Bank (Pakistan) Limited

Faysal Bank Limited Habib Bank Limited MCB Bank Limited Meezan Bank Limited NIB Bank Limited

Standard Chartered Bank (Pakistan) Limited

Soneri Bank Limited United Bank Limited SHARE REGISTRAR M/s. CORPLINK (Pvt) Ltd

Wings Arcade, 1-K- Commercial

Model Town, Lahore

Tel: 042-35839182, 35887262

Fax: 042-35869037

**REGISTERED OFFICE** 23- Pir Khurshid Colony Gulgasht, Multan

Tel: 061-6524621, 6524675

Fax: 061-6524675

**LAHORE OFFICE** 2-D-1 Gulberg-III, Lahore – 54600

Tel: 042-35771066-71 Fax: 042-35771175

FACTORY ADDRESSES Unit 1: Layyah Sugar Mills, Layyah

Tel: 0606-411981-4, 410014

Fax: 0606-411284

Unit 2: Safina Sugar Mills, Lalian District Chinniot.

Tel: 047-6610011-6 Fax: 047-6610010

WEBSITE www.thalindustries.com



## Directors' Review

The Directors of your Company are pleased to present the Un-Audited Accounts of the Company for the 1st Quarter Ended 31 December 2016 in compliance with the section 245 of the Companies Ordinance, 1984.

## **INDUSTRY OVERVIEW**

Sugarcane crop acreage is expected higher as compared to last year generally over the country level and in our area chiefly due to increase loaning facilities to our farmers to overcome last year's flood effect and introduction of better verities of sugarcane. Resultantly per acre yield is expected to be on higher side. It is therefore expected that the levels of cane crushing and sugar production in the province of Punjab would be slightly higher as compared to the last crushing season.

Despite expectation of surplus sugar production in the local and international markets, the sugarcane minimum price was maintained by the Punjab Government at Rs. 180/- per mound for the crushing season 2016-17, sugarcane minimum price notified by the Sindh Government at Rs. 182/- per mound. Estimating the higher availability of cane compared to last year there should also be price stabilization over cane purchase among sugar mills in Punjab.

## **OPERATING HIGHLIGHTS**

The Company was able to crush 798,420 M. Tons sugarcane and produced 71,704 M. Tons white refined sugar at an average recovery of 9.349% during the first quarter ending December 31, 2016 as compared to last year sugarcane crushing of 554,373 M. Tons and production of 49,954 M. Tons white refined sugar at an average recovery of 9.502%. The increased volume of crushing is attained due to the BMR completed last year where slight drop in sugar recovery is due to overall drop in the province due to low rains.

Net sales of sugar and molasses was recorded at Rs. 2,772.599 million during the first quarter from 1st October-2016 to 31 Dec-2016 as compared to Rs. 1,362.513 million against the corresponding period of last year, mainly due to increased sales volume.

The Company earned pretax profit of Rs. 307.563 million during the quarter under review as compared to pretax profit of Rs. 21.052 million in the corresponding period of last year and after tax profit of Rs. 279.409 million against after tax profit of Rs. 7.205 million over the same period of last year. Increase in profitability was partially due to higher sales volume of sugar and molasses and partially due to improved sugar prices in the local market. These factors cumulatively contributed to the substantial increase in the profitability of company.

All out efforts are being made to increase the production and profitability of the company through process efficiency, installing modern, latest technology equipments, reducing production cost due to close supervision, developing good quality cane, by providing the latest improved seed varieties, fertilizer, pesticides etc. and facilitating the cane growers constantly, which ultimately will result in higher sugar recovery and also financial benefit to the cane growers.



## **FUTURE OUT LOOK**

It is expected that sugarcane supply for the current crushing season 2016-17 will be higher as compared to the last year due to increased loaning facilities to our farmers to overcome last year's crop damage due to flood and to introduce better varieties of sugarcane. This will help to increase better yield & sucrose content in the crop thus expecting higher sugar production as compared to last year.

Keeping in view of the expected increased cane crop in the current crushing season 2016-17, there will be an oversupply situation vis-a-vis consumption in Pakistan and as a result sugar prices may remain under pressure. This would ultimately affect the profitability of the sugar industry. On the pre-emption of oversupply situation, the Government has recently approved 225,000 ton sugar export with restrictive terms & conditions to have control on local sugar prices. The outlook for the industry and your company is very much hinges on the timely export of surplus stocks of sugar from the country. Only if this overhang is cleared, sugar can maintain an acceptable level of sugar price in the local market giving positive financial outcomes from the current situation.

Your company is making all the efforts on timely completion of its 20 MW power export project at Layyah. Commercial Operation Date is expected in the off-season and power export from the saved bagasse is expected to have a material impact on the company's profitability, which will strengthen our ability to prosper in this tough competitive environment.

#### **ACKNOWLEDGEMENT**

LAHORE: 26 January 2017

The Board would like to record their appreciation for the efforts and devotion of all the company's employees and hope they will continue their contribution towards the enhancement of productivity and well being of the company in the future as well. The board also wishes to thank the financial institutions associated with the company for their support which they made to pull the company through this very tough competitive environment.

For and on behalf of the Board

**MUHAMMAD SHAMIM KHAN** 

Chairman/Chief Executive



# ڈائریکٹرز کی جائزہ رپورٹ

آپ کی کمپنی کے ڈائر کیٹرز کمپینز آرڈیننس1984 کی دفعہ 245 کے تحت 31 دیمبر 2016 وکوفتم ہونے والی پہلی سہ ماہی کیلئے کمپنی کے غیر نقیح شدہ حسابات پیش کرتے ہوئے خوشی محسوں کرتے ہیں۔

## صنعت كالمجموعي جائزه

گذشتہ سال سیلاب کے اثرات پر قابو پانے کیلئے کسانوں کو قرض کی سہولیات میں اضافہ اور گئے کی بہتر اقسام متعارف کروانے کی بدولت ملکی سطح پراورخاص طور پر ہمارے علاقے میں گزشتہ سال کے مقابلے گئے کی فصل رقبے کے لحاظ سے زیادہ پیدا ہونے کی توقع ہے۔ نیتجناً فی ایکڑ پیدا وارزیادہ ہونے کی امید ہے۔ اس لئے امید کی جاتی ہے کہ گزشتہ کرشنگ سیزن کے مقابلے میں اس سال صوبہ پنجاب میں گئے کی کرشنگ اور چینی کی پیدا وارکی سطح تھوڑی زیادہ ہوگی۔

مقامی اور بین الاقوامی منڈیوں میں وافر مقدر میں چینی کی پیداوار کی تو قعات کے باوجود، حکومت پنجاب کی طرف سے گئے کی کم سے کم قیمت کرشنگ سیزن 17-2016 کیلئے-180/ روپے فی من برقر اررکھی گئی، سندھ حکومت کی طرف سے گئے کی کم سے کم قیمت -182/ روپے فی من کا اعلان کیا گیا۔ گزشتہ سال کے مقابلے میں گئے کی زیادہ دستیا بی کے اندازہ کی وجہ سے امید کی جاتی ہے کہ پنجاب میں شوگر ملوں کے درمیان گئے کی خریداری پر قیمت کا بھی استحکام ہوگا۔

## ممینی کی سه ماہی کارکردگی

31 د تمبر 2016 کوختم ہونے والی پہلی سہ ماہی کے دوران کمپنی نے 798,420 میٹرکٹن کرشنگ کی اور 9.349 فیصد اوسط ریکوری کے ساتھ 71,704 میٹرکٹن سفیدریفائنڈ چینی بنائی۔ جبکہ اس کے مقابلے میں گذشتہ سال 554,373 میٹرکٹن کرشنگ میں نمایاں کرشنگ کی اور 9.502 فیصد اوسط ریکوری کے ساتھ 49,954 میٹرکٹن سفیدریفائنڈ چینی بنائی۔ کرشنگ میں نمایاں اضافہ گزشتہ سال BMR مکمل ہونے کی وجہ سے تھا ہمین صوبہ میں کم بارشوں کی وجہ سے چینی کی ریکوری میں معمولی کمی واقع ہوئی۔ 31 د وستمبر 2016 کوختم ہونے والی پہلی سے ماہی میں چینی اور مولاسس کی فروخت کی مقدار میں اضافہ کے ساتھ 2,772.599 ملین روپے کے مقابلے میں گذشتہ سال 1,362.513 ملین روپے ریکارڈ کی گئی۔

زیر جائزہ سہ ماہی کے دواران آپ کی کمپنی نے قبل ازئیکس منافع 63 کہ 7 0 کہ ملین روپے اور بعد ازئیکس منافع 279.409 ملین روپے اور بعد ازئیکس منافع 279.409 ملین روپے حاصل کیا جبکہ گزشتہ سال قبل ازئیکس منافع 21.052 ملین روپے اور بعدازئیکس منافع 7.205 ملین روپے حاصل کیا۔منافع میں اضافہ جزوی طور پر مقامی مارکیٹ میں چینی کی قیتوں میں بہتری کی وجہ سے تھا۔ان عوامل نے مل کر کمپنی کے مجموعی منافع بڑھانے میں اہم کر دارادا کیا ہے۔

تمام ترکوششیں، گنے کے کاشکاروں کوسلسل نئی اور بہتر نیج کی اقسام، کھادیں، کیڑے مارادویا نے اور باہم سہولیات پہنچا کرعمل کارکردگی بہتر بنانے کے ساتھ ساتھ، جدت طرازی ، جدید ترین ٹیکنالوجی آلات کی تنصیب ، کڑی ٹکرانی سے پیداواری اخراجات کو کم کرکے گئے کے معیار کو بہتر بنانے کے ذریعے کمپنی کی پیداوار اور منافع کو بڑھانے کے لئے کی جارہی ہیں۔جس کے نتیجہ میں چینی کی ریکوری زیادہ اور گئے کے کاشٹکاروں کو بھی مالی فوائد حاصل ہوں گے۔

## مستقبل كانقطه ونظر

تو قع ہے کہ رواں کرشگ سیزن17-2016 میں کمپنی نے گزشتہ سال سیاب کے نقصان کو پورا کرنے کیلئے کسانوں کوقر ضہ کی سہولیات میں اضافہ اور گنے کی بہتر قسموں کو متعارف کرانے کی وجہ سے گزشتہ سال کے مقابلے گنے کی سپلائی زیادہ ہوگی۔اس سے گزشتہ سال کے مقابلے ضل کی فی ایکڑ پیداوار اور بہتر سکروز مواداور چینی کی پیداوار میں اضافہ کرنے میں مدد ملے گی۔

روال کرشنگ سیزن 17-2016 میں گئے کی فصل میں متوقع اضافہ کو پیش نظر رکھتے ہوئے، پاکستان میں کھیت کے مقابلے وافررسد کی صورت حال ہوگی اوراس کے نتیجے میں چینی کی قیمتیں دباؤ میں روستی ہیں، بالآ خرچینی کی صنعت کے منافع پراثر پڑے گا۔ وافررسد کی صورت حال سے نتیجے کے لئے حکومت نے مقامی شوگر کی قیمتوں پر قابو پاتے ہوئے حال ہی میں قواعد وضوابط کے ساتھ 225,000 میٹرکٹن چینی برآ مدکر نے کی منظوری دے دی ہے۔ مکلی صنعت اور آپ کی کمپنی کے مستقبل کا انتصار ملک سے چینی کے سرپلس اسٹاک کی بروقت برآ مد پر ہے۔ اور پھرای صورت میں مقامی منڈی میں چینی کی قیمت کوایک قابل قبول سطح پر برقر ارر کھتے ہوئے موجودہ صورت حال مثبت مالیاتی نتائے دے سکتی ہے۔

آپ کی کمپنی لیہ والی فیکٹری میں اپنے 20میگا واٹ بجلی برآ مد (پاورا کیسپورٹ) کے منصوبے کی تکمیل کیلئے ہرممکن کوشش میں لگی ہوئی ہے۔ تجارتی آپریشن ( کمرشل آپریشن ڈیٹ) کی تاریخ گئے کے سیزن کے اختیام میں متوقع ہے اور محفوظ بگاس سے بجل کی برآ مدسے کمپنی کے منافع پر مثبت اثر ات پڑیں گے، جواس تخت مسابقتی ماحول میں کامیاب ہونے کی ہماری صلاحیت کو مضبوط کریں گے۔

## اظهارتشكر

ڈ ائر کیٹرز کمپنی کے تمام ملاز مین کی کوششوں اور لگن کوسرا ہتے ہیں اور امید کرتے ہیں کہ وہ پیداوار میں اضافہ اور کمپنی کی بھلائی کی خاطر مستقبل میں بھی اپنی کاوشوں کو جاری رکھیں گے۔ ڈائر کیٹرز کمپنی کے ساتھ شریک مالی اداروں جنہوں نے اس بہت ہی کٹھن مسابقتی ماحول سے کمپنی کو باہر زکالا ، کے تعاون کا بھی شکر بیادا کرتے ہیں۔

لا ہور: 26 جنوری 2017



# Condensed Interim Balance Sheet As at 31 December 2016 (Un-Audited)

EQUITY & LIABILITIES	Note	(Un-Audited) 31 December 2016(Ru	(Audited) 30 September 2016 pees)
EQUIT & LIABILITIES			
Share Capital and Reserves			
Share capital Revenue reserves Accumulated profit	5 6	150,232,320 93,800,000 1,925,298,347	150,232,320 93,800,000 1,645,889,094
Non Current Liabilities		2,169,330,667	1,889,921,414
Long term finance Loans from directors Liabilities against assets subject to finance lease Deferred liabilities	7 7 8	1,113,537,189 574,800,000 6,741,294 275,160,923 1,970,239,406	884,641,139 574,800,000 7,517,935 276,700,267 1,743,659,341
Current Liabilities			
Trade and other payables Finance cost payable Short term borrowings-secured Advances from directors Current portion of long term liabilities Provision for taxation	9	2,284,504,931 79,790,823 1,562,589,688 349,300,000 290,767,277 54,845,555	469,460,605 139,459,088 1,767,921,046 375,300,000 333,563,071 69,400,368
Contingencies and Commitments	10	4,621,798,273	3,155,104,178
		8,761,368,346	6,788,684,933

The annexed notes form an integral part of these condensed interim financial information.

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PROPERTY AND ASSETS	Note	(Un-Audited) 31 December 2016 (Ru	(Audited) 30 September 2016 upees)
Non Current Assets			
Property, plant & equipment Long term deposits Long term advances	11	3,200,793,501 464,500 44,045,112	3,179,407,334 464,500 44,045,112
		3,245,303,113	3,223,916,946
Current Assets			
Stores, spare parts and loose tools Stock-in-trade Trade debts Loans and advances Trade deposits, prepayments and other receivables Taxes recoverable / adjustable Cash and bank balances		490,717,253 3,114,528,761 649,422,821 534,439,140 126,589,554 404,313,368 196,054,336 5,516,065,233	423,426,940 1,508,711,664 625,127,111 452,539,177 40,221,850 456,167,384 58,573,861 3,564,767,987
		8,761,368,346	6,788,684,933



# Condensed Interim Profit and Loss Account

For the 1st Quarter Ended 31 December 2016 (Un-Audited)

Sales - net	Note	31 December 2016 (Rup 2,799,026,921	31 December 2015 Dees)
Cost of Sales	12	(2,338,751,890)	(1,247,760,992)
Gross profit		460,275,031	136,947,632
Operating expenses Distribution and selling expenses Administrative Expenses		(19,805,876) (81,084,764)	(18,006,577) (63,458,695)
		(100,890,640)	(81,465,272)
Operating profit Other Operating Income	13	359,384,391 16,376,899	55,482,360 5,388,140
		375,761,290	60,870,500
Finance Cost Other Expenses		(45,535,441) (22,662,558)	(38,267,006) (1,551,220)
		(68,197,999)	(39,818,226)
Profit before taxation Taxation - Current		307,563,291 (28,154,038)	21,052,274 (13,847,086)
Profit after taxation		279,409,253	7,205,188
Earnings Per Share - Basic and diluted	14	18.60	0.48

The annexed notes form an integral part of these condensed interim financial information.

**Chief Executive** 

# Condensed Interim Statement of Other Comprehensive Income

For the 1st Quarter Ended 31 December 2016 (Un-Audited)

	31 December	31 December
	2016	2015
	(Ru	pees)
Profit after taxation	279,409,253	7,205,188
Other Comprehensive Income-Net of Tax		
Items that will be reclassified to profit or loss	-	-
Items that will never be reclassified to profit or loss	-	-
Total comprehensive income for the period	279,409,253	7,205,188

The annexed notes form an integral part of these condensed interim financial information.

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# Condensed Interim Cash Flow Statement

For the 1st Quarter Ended 31 December 2016 (Un-Audited)

	31 December	31 December
Note	2016	2015
	(Ru	pees)
CASH FLOW FROM OPERATING ACTIVITIES Profit before taxation Adjustment for:-	307,563,291	21,052,274
- Depreciation	67,740,916	76,163,591
- Finance cost	45,535,441	38,267,006
- Workers' profit participation fund	16,511,292	1,130,175
- Workers' welfare fund	6,151,266	421,045
	135,938,915	115,981,817
Operating cash flows before changes in working capital	443,502,206	137,034,091
Changes in working capital 15	(6,605,333)	(62,327,806)
Cash generated from operations	436,896,873	74,706,285
Gratuity paid Finance cost paid	(1,539,344) (105,203,707)	(2,962,981) (32,435,933)
Workers' profit participation fund paid	-	-
Workers' welfare fund paid	(8,731,854)	(2,075,555)
Income tax paid	(42,708,851)	(87,403,571)
NET CASH FLOW FROM / (USED IN) OPERATING ACTIVITIES	278,713,117	(50,171,755)
CASH FLOW FROM INVESTING ACTIVITIES		
Fixed capital expenditure	(89,127,083)	(170,584,833)
NET CASH USED IN INVESTING ACTIVITIES	(89,127,083)	(170,584,833)
CASH FLOW FROM FINANCING ACTIVITIES		
Long term finance	185,562,717	429,379,043
Lease and security deposits payments	(3,371,602)	(3,823,190)
Short term borrowings - net	(205,331,358)	8,063,011
Advances from directors	(26,000,000)	-
Dividend paid	(2,965,317)	(7,298,521)
NET CASH FLOW (USED IN) / FROM FINANCING ACTIVITIES	(52,105,561)	426,320,343
NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS CASH AND CASH EQUIVALENTS AT THE	137,480,474	205,563,755
BEGINNING OF THE YEAR	58,573,861	32,876,689
CASH AND CASH EQUIVALENTS AT THE END OF THE QUARTER	196,054,335	238,440,444

The annexed notes form an integral part of these condensed interim financial information.

Shannin Khin

## **Condensed Interim**

# Statement of Changes in Equity For the 1st Quarter Ended 31 December 2016 (Un-Audited)

Particular	Share Capital	General Reserves	Accumulated Profit	Total
T di tiodidi	(Rupees)	(Rupees)	(Rupees)	(Rupees)
Balance as on 01 October 2015	150,232,320	93,800,000	1,060,676,077	1,304,708,397
Total Comprehensive Income for the 1st Quarter Ended 31 December 2015	-	-	7,205,188	7,205,188
Balance as on 31 December 2015	150,232,320	93,800,000	1,067,881,265	1,311,913,585
Cash dividend @ 50.00% i.e. Re. 5.00 per share for the year ended				
30 September 2015	-	-	(75,116,160)	(75,116,160)
Profit for the nine months	-	-	653,123,989	653,123,989
Balance as on 30 September 2016	150,232,320	93,800,000	1,645,889,094	1,889,921,414
Total Comprehensive Income for the				
Total Comprehensive Income for the 1st Quarter Ended 31 December 2016	_	-	279,409,253	279,409,253
Balance as on 31 December 2016	150,232,320	93,800,000	1,925,298,347	2,169,330,667
Balance as on 31 December 2016	150,232,320	93,800,000	1,925,298,347	2,169,330,667

The annexed notes form an integral part of these condensed interim financial information.

Shammer Kom

**Chief Executive** 



## Selected Notes to the Condensed Interim Financial Information

For the 1st Quarter Ended 31 December 2016 (Un-Audited)

#### 1. STATUS AND ACTIVITIES

The Thal Industries Corporation Limited (Company) was incorporated on 07 September 1953 under The Companies Act, 1913 (Now Companies Ordinance, 1984) as public company limited by shares. Its shares are quoted on Pakistan Stock Exchange in Pakistan. Its registered office is situated at 23-Pir Khurshid Colony, Gulgusht, Multan. The Company is principally engaged in production and sale of refined sugar and its by-products.

#### 2. BASIS OF PREPARATION

The condensed interim financial information is not audited and has been presented in condensed form and does not include all the information as is required to be provided in a full set of annual financial statements. This condensed interim financial information should be read in conjunction with the audited financial statements of the company for the year ended 30 September 2016.

There are certain new international financial reporting standards, amendments to published standards and interpretations that are mandatory for the accounting periods beginning on or after 01 January 2015. These are considered not to be relevant or to have any significant effect on the company's reporting and operations and are therefore not disclosed in this condensed interim financial information except for IFRS 13 "Fair Value Measurement", which the company has adopted during the period which became effective for financial periods beginning on or after 01 January 2015. The effect of IFRS 13 "Fair Value Measurement" is disclosed in note 18 to this condensed interim financial information.

The comparative figures as at 30 September 2016 in the condensed interim balance sheet and the related notes to the condensed interim financial information are based on audited financial statements. The comparative condensed interim profit & loss account, condensed interim cash flow statement, condensed interim statement of changes in equity and related notes to the condensed interim financial information for the three months period ended 31 December 2016 are based on un-audited/un-reviewed condensed interim financial information. The condensed interim profit & loss account and condensed interim statement of other comprehensive income for the quarters ended 31 December 2016 and 31 December 2015 are neither audited nor reviewed.

#### 3. STATEMENT OF COMPLIANCE

This condensed interim financial information of the company for the three months period ended 31 December 2016 has been prepared in accordance with the requirements of the International Accounting Standard -34 "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

#### 4. ACCOUNTING POLICIES

- 4.1 The accounting policies and the methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of the financial statements for the year ended 30 September 2016.
- 4.2 Previous period's figures are re-arranged / re-classified where necessary to facilitate comparison and are rounded off to the nearest rupee; appropriate disclosure is given in relevant note in case of material rearrangement.

5.	SHARE CA	PITAL	Note	(Un-Audited) 31 December 2016 (Ru	(Audited) 30 September 2016 pees)
	Number o	of Shares			
	31-12-16	30-09-16			
	Authorized	Capital:			
	20,000,000	20,000,000	Ordinary shares of Rs. 10/- each	200,000,000	200,000,000
	Issued, sub	scribed and	paid up capital:		
	8,368,846 142,770	8,368,846 142,770	Ordinary shares of Rs. 10/- each fully paid in cash Ordinary shares of Rs. 10/- each	83,688,460	83,688,460
	6,511,616	6,511,616	issued as fully paid for consideration otherwise than cash Ordinary shares of Rs. 10/-each issued as bonus shares	1,427,700 65,116,160	1,427,700 65,116,160
	15,023,232	15,023,232		150,232,320	150,232,320
6	REVENUE I			93,800,000	93,800,000

It represents distributable profits transferred and utilizable at the discretion of the board of directors.

## 7. LONG TERM FINANCE

Loans from banking companies-Secured Loans from directors-Unsecured	7.1	1,113,537,189	884,641,139
	7.2	574,800,000	574,800,000
		1,688,337,189	1,459,441,139

- 7.1 Demand finance / Diminishing musharaka facilities of Rs. 1,300 million (2016: Rs. 1,300 million) and term finance facilities of Rs. 600 million (2016: 600 million) have been obtained from various banking companies. These loans are secured against first pari passu / hypothecation charge of Rs. 2,535 million over all present and future fixed assets of the Company, personal guarantees of directors of the Company and subordination of directors' loan. The facilities are being repaid in quarterly / biannually instalments beginning from 18 September 2012 and ending on 22 September 2022. These carry mark up @ 3 to 6 month KIBOR + 0.75 % to 1.25% (2016: 3 to 6 month KIBOR + 0.75 % to 1.25%) p.a.
- 7.2 These unsecured loans have been obtained from directors of the company, and will be paid as and when convenient to the company. These loans carry markup @ 3 month KIBOR + 1% p.a. prevailing at the year end (2016: 3 month KIBOR + 1 % p.a.). The management for the time being does not intend to repay any amount against these loans until the end of next financial year and hence no current maturity has been provided. These loans are subordinated to bank loans.



8.	LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE	(Un-Audited) 31 December 2016 (Ru	(Audited) 30 September 2015 pees)
	Opening balance Obtained during the year Payments/adjustments during the year	24,092,817 3,132,500 (3,058,352)	26,803,668 11,029,500 (13,740,351)
	Less: Security deposits adjustable on expiry of lease term	24,166,965 (5,585,050)	24,092,817 (5,271,800)
	Less: Current portion grouped under current liabilities	18,581,915 (11,840,621)	18,821,017 (11,303,082)
		6,741,294	7,517,935
8.1	Reconciliation between minimum lease payments and present value of minimum lease payments is as follows:		
	Not later than one year Later than one year but not later than five years	12,952,537 7,085,451	12,322,851 7,967,840
	Gross Minimum lease payments Less: Finance cost allocable to future periods	20,037,988 (1,456,073)	20,290,691 (1,469,674)
	Present value of minimum lease payments	18,581,915	18,821,017
	Less: Current Portion of liabilities against assets subject to finance lease	(11,840,621)	(11,303,082)
		6,741,294	7,517,935

- 8.2 The Company has a finance lease agreement of Rs. 65 million for vehicles with Bank Al-Habib Limited. Rentals are payable in 12 quarterly installments commencing from September 2013 and ending on September 2019. The mark up rate implicit in the lease is 3 months KIBOR + 1.00% to 1.25% p.a. (2016: 3 months KIBOR + 1.00% to 1.25% p.a.). The lease is secured by way of vehicle registered in the name of Bank Al-Habib Limited with 10% of vehicle value held as security.
- 8.3 The company intends to exercise its option to purchase the leased assets upon the maturity of lease term. Taxes, repairs and insurance cost is to be borne by the company. In case of termination of the agreement, the company has to pay the entire rentals for the unexpired period for the lease agreement.

		Note	(Un-Audited) 31 December 2016 (Ru	(Audited) 30 September 2015 pees)
9.	SHORT TERM BORROWINGS - SECURED		·	
	FROM BANKING COMPANIES			
	Running Finance	9.1	162,607,520	402,940,648
	Cash Finance	9.2	1,399,982,167	1,364,980,398
			1,562,589,688	1,767,921,046

- 9.1 These loans have been obtained from various banks to meet the working capital requirements and are secured against first pari passu hypothecation / registered ranking charge over current assets of the Company and personal guarantees of directors. These are subject to mark up at the rate of 1 year KIBOR minus 1.00% & 1 to 3 month KIBOR + 0.75 to 1.00% (2016: 1 year KIBOR minus 1.00% & 1 to 3 month KIBOR + 0.75 to 1.00%) p.a. The limits will expire on various dates by 31 March 2017 but are renewable.
- 9.2 These loans have been obtained from various banks to meet the working capital requirements and are secured against pledge over sugar bags of equivalent value with 10% to 25% margin and personal guarantees of directors. These are subject to mark up at the rate of 1 to 3 months KIBOR plus 0.25% to 1.00% (2016: 1 to 3 months KIBOR plus 0.25% to 1.00%) p.a. The limits will expire on various dates by 30 April 2017 but are renewable.

## 10. CONTINGENCIES AND COMMITMENTS

## **Contingencies**

Various claims against the company not acknowledged as debts which are pending in the court for decision Sales tax on molasses Income tax cases Additional tax u/s 87 of Income Tax Ordinance, 1979	1,568,000 1,217,508 11,955,520 4,500,353	1,568,000 1,217,508 11,955,520 4,500,353
Bank guarantees	231,084,153	231,084,153
	250,325,534	250,325,534
Commitments		
Contracts for capital expenditure Letters of credit for capital expenditure Letters of credit for other than capital expenditure	21,783,747 46,981,631 13,027,088	21,783,747 46,981,631 13,027,088
	81,792,466	81,792,466





11. PROPERTY, PLANT & EQUIPMENT	Note	(Un-Audited) 31 December 2016 (Ru	(Audited) 30 September 2016 pees)
Operating fixed assets Capital work in progress - Tangible Assets Capital work in progress - Intangible Assets	11.1	2,917,698,001 261,802,527 21,292,973	2,967,583,810 190,530,551 21,292,973
11.1 Operating Fixed Assets  Opening book value		3,200,793,501 =	2,482,514,983
Addition during the period Deletion during the period Depreciation charged		17,855,107 - (67,740,916) - 2,917,698,001	737,749,657 (640,480) (252,040,350) 

## 11.2 Addition-At Cost / Disposal-At WDV

Owned Assets
Freehold land
Building on free hold land
Plant and machinery
Tools, implements and other
factory equipments
Computer and other office equipments
Electric Installations
Vehicles

## **Leased Assets**

Vehicles

(Un-Au	dited)	(Audit	ed)	
31 December 2016		30 September 2016		
Additions	Deletions	Additions Deletions		
Rupees	Rupees	Rupees	Rupees	
-	-	34,843,910	-	
-	-	29,755,535	-	
5,676,104	-	637,290,603	(508,853)	
68,359	-	4,847,872	-	
664,944	-	6,806,562	-	
11,445,700	-	316,423	-	
-	-	12,784,252	(131,627)	
17,855,107	-	726,645,157	(640,480)	
-	-	11,104,500	-	
		11,104,500		
17,855,107	-	737,749,657	(640,480)	

			(Un-Audited)	(Un-Audited)
			31 December	31 December
	Note		2016	2016
			(Ru	pees)
12.	COST OF SALES		·	
	Finished goods - opening		1,503,090,759	1,248,180,386
	Add: Cost of goods manufactured 12.1		3,783,495,003	2,665,490,871
		_	5,286,585,762	3,913,671,257
	Finished goods - closing	(2	2,947,833,872)	(2,665,910,265)
			2,338,751,890	1,247,760,992
12.1	Cost of goods manufactured:			
	Work in process - opening		5,620,905	5,683,095
	Raw material consumed		3,628,249,839	2,520,487,749
	Salaries, wages and other benefits		76,275,513	60,973,722
	Fuel and power		9,439,348	8,538,183
	Stores, spares and loose tools		55,346,687	43,287,752
	Repairs and maintenance		104,189,123	101,074,410
	Insurance		1,079,340	895,761
	Depreciation		64,551,165	73,133,763
	Miscellaneous		5,437,972	5,203,083
			3,950,189,892	2,819,277,518
	Work in process - closing		(166,694,889)	(153,786,647)
			3,783,495,003	2,665,490,871
13.	OTHER OPERATING INCOME			
10.				
	Financial Assets		046 F10	90 500
	Profit on deposit accounts		246,516	80,503
	Others			
	Sale of scrap		11,722,654	1,752,334
	Rental Income		82,875	181,193
	Miscellaneous		4,324,854	3,374,110
			16,376,899	5,388,140



## 14. EARNINGS PER SHARE - BASIC AND DILUTED

Earnings per share is calculated by dividing the profit after tax for the year by the weighted average number of shares outstanding during the period as follows:

	(Un-Audited) 31 December 2016	(Un-Audited) 31 December 2015
	(Ru	pees)
Profit after tax	279,409,253	7,205,188
Weighted average number of ordinary shares in issue during the period	15,023,232	15,023,232
Earnings per share	18.60	0.48
15. CHANGES IN WORKING CAPITAL		
(Increase) / decrease in current assets: Stores, spare parts and loose tools Stock-in-trade Trade debts Loans and advances Trade deposits, prepayments and other receivables Taxes recoverable/adjustable  Increase / (decrease) in current liabilities: Trade and other payables	(67,290,313) (1,605,817,097) (24,295,710) (78,767,463) (86,367,704) 51,854,015 1,804,078,938 (6,605,333)	(1,565,833,431) 5,650,894

## 16. REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

The aggregate amount charged in the accounts for the period for remuneration including certain benefits to Chief Executive, Directors and Executives of the Company are as follows:

	31 December 2016 (Un-Audited)				31 December	
	Chief	Total	2015			
	Executive				(Un-Audited)	
		(RUPEES)				
Managerial remuneration Utilities	510,000	510,000 -	19,348,454 394,665	20,368,454 394,665	15,485,128 283,032	
Total	510,000	510,000	19,743,119	20,763,119	15,768,160	
				Į.		
Number of Persons	1	1	48	50	42	

16.1 The executives have been provided free unfurnished accommodation with maintained car for company's affairs only.

- 16.2 No meeting fee has been paid to Directors during the period.
- 16.3 Chief Executive and Directors are not entitled for any benefit other than disclosed as above.

## 17. TRANSACTIONS WITH RELATED PARTIES

Amounts due from and (due to) related parties are shown in receivables and payables and remuneration of the key management personnel is disclosed in note 16. Other significant transactions with related parties are as follows:

		(Un-Audited) 31 December 2016	(Un-Audited) 31 December 2015
Relationship	Nature of transaction	(Rı	ıpees)
Associated undertakings:	- Sale of goods - Purchase of goods	407,682,344	215,110,512 10,989

The company continues to have a policy whereby all transactions with related parties and associated undertakings are priced at comparable uncontrolled market price.

## Key management personnel:

Key management personner:		
Advances received from/(returned to) directors during the period Mark up on loans from director's	(26,000,000) 10,231,440	- 10,763,131
Balance due from/(due to) related parties as at 31 December 2016 are as below:	(Un-Audited) 31 December 2016 (Ru	(Audited) 30 September 2016 pees)
Naubahar Bottling Company (Pvt) limited Al-Moiz Industries Limited	(7,853,262) 15,814,605 7,961,343	24,732,806 2,907,400 27,640,206



## 18. FINANCIAL INSTRUMENTS-FAIR VALUES

The additional disclosures due to the adoption of IFRS 13 - "Fair Value Measurement" are as follows:

Loans	Level 3
On-balance sheet financial instruments       30 September 2016 - (Audited)       Financial assets measured at fair value       Einancial assets not measured at fair value     18.1       Long term Deposits     464,500     - 464,500       Long term advances     44,045,112     44,045,112       Trade debts     625,127,111     - 262,127,111     262,127,111	-
30 September 2016 - (Audited)  Financial assets measured at fair value	-
Financial assets measured at fair value	- - -
-   -   -   -   -   -   -   -   -   -	-
Long term Deposits     464,500     -     464,500     -     -       Long term advances     44,045,112     44,045,112     -     -     -       Trade debts     625,127,111     -     625,127,111     -     -     -	-
Long term Deposits     464,500     -     464,500     -     -       Long term advances     44,045,112     44,045,112     -     -     -       Trade debts     625,127,111     -     625,127,111     -     -     -	-
Long term advances     44,045,112     44,045,112       Trade debts     625,127,111     - 625,127,111     -	-
Trade debts 625,127,111 - 625,127,111	
Loais and advances 1,369,790 - 1,30,000	
Table deposits, prepayments and other necessaries 7,009,753 - 7,009,753 - 7,009,753 - 7,009,753	
737,538,945 - 737,538,945	
Financial liabilities measured at fair value	
Financial liabilities measured at fair value	
<del></del>	-
Financial liabilities not measured at fair value 18.1	
Loans from directors - 574,800,000 574,800,000	-
Long term finance - 1,206,901,128	-
Liabilities against assets subject to finance lease       -       18,821,017       18,821,017       -       -         Trade and other payables       -       210,039,530       210,039,530       -       -       -	-
Finance cost payable - 139,459,088	
Short term borrowings - 1,767,921,046 1,767,921,046	
Advances from directors - 375,300,000 375,300,000	-
<u>- 4,293,241,809</u> <u>4,293,241,809</u> <u> </u>	-
31 December 2016 - (Un-audited)	
Financial assets measured at fair value	-
<del></del>	
Financial assets not measured at fair value 18.1	
Long term Deposits 464,500 - 464,500	
Long term advances 44,045.112 44,045.112	
Trade debts 649,422,821 - 649,422,821	
Loans and advances 2,277,855 - 2,277,855	
Trade deposits, prepayments and other Receivables 20,376,073 - 20,376,073	
Cash and bank balances 196,054,336 - 196,054,336	
912,640,697 - 912,640,697	-
Financial liabilities measured at fair value	-
	-
Financial liabilities not measured at fair value 18.1	
Loans from directors - 574,800,000 574,800,000	-
Long term finance - 1,392,463,845 1,392,463,845	-
Liabilities against assets subject to finance lease - 18,581,915 18,581,915	-
Trade and other payables         -         155,045,802         -         -         -           Finance cost payable         -         79,790,823         79,790,823         -         -	-
Tritalize Cost payable - 79,790,623	
Advances from directors - 349,300,000 349,300,000	-
- 4,132,572,073 4,132,572,073	
<del></del>	-

**18.1** The management considers the carrying amount of all financial assets and liabilities not measured at fair value at the end of the reporting period to approximate their fair value as at the reporting date.

## 19. SEASONALITY

The Company's business is seasonal in nature. Entire cane crushing and manufacture of sugar is done during season from November to the following March. Sugar sales are made throughout the year.

## 20. SUBSEQUENT MATERIAL EVENTS

There are no significant activities since 31 December 2016, affecting the condensed interim financial information apart from those disclosed in the condensed interim financial information.

## 21. DATE OF AUTHORIZATION

This condensed interim financial information has been authorized for issue on 26 January 2017 by the Board of Directors.

Shanne kann Chief Executive





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